



Feeding South Dakota
Board of Directors Meeting Minutes
Tuesday, October 17, 2017
Conference call

Present: P. Mahon; M. Sandlin; L. Jarding; G. Schmieding; A. Feiock; R. Agular; R. Englund; B. Bonhorst; M. Gassen **Absent:** J. Stavenger; J. Schmidt Jensen; B. Bird; T. Worsley; T. Sharp **Guests:** Kerri DeGraff; Chad Olson; Cindy Czerny
The meeting was called to order by 9:00 am CDT

I. Consent Action Items

- A. Approval of the October 17th, 2017 Agenda *M) M. Sandlin; S) P. Mahon ; Approved Unanimously*
- B. Approval of the September 17th, 2017 Minutes. *M) G. Schmieding; S)M. Sandlin; Approved Unanimously*

II. New Business

A. Board Chair Report (R. Agular)

- i. Strategic Goals (Matt)
- ii. SF United Way is willing to meet and discuss appeal.
- iii. RC Collective Impact was moved from this Friday to next Friday.
- iv. Fall Form is around five main areas. The Increasing Food Security piece is how to meet the needs in high need communities.
- v. Take away from the Face-to-Face.

B. Programs Committee (L. Jarding)

- i. Discussion on Charter of Work.
- ii. Set up a 3 year plan review.
- iii. Standard metrics to be used for the review.
- iv. Survey to be used on measuring success.
- v. Programs committee to meet the 2nd Friday at 8:00 am CST for a Face-to-Face meeting in Matt Gassen's office.

C. Governance Committee Report (B. Bonhorst)

- a. Board Orientation
 - i. Spend time and do some of the jobs at Feeding SD to see how it operates.
 - ii. Look at prospective board member list to see about any additions or subtractions from the list.
 - iii. Board Volunteering.
 - iv. Guest speakers from other states to understand their procedures for having a successful program.
- b. Discussion on the Charter of Work.
- c. Need for a long range plan of succession for the CEO.

D. Finance Committee (T. Worsley)

- i. September Financial Results
 - a. Net operating fund deficit for the month of September was (\$22,804).
 - b. Significant revenue and support items: Walmart Foundation \$138,000, The Ransom Church \$20,000, Feeding America \$10,000 and \$5,842 and First Reformed Church \$4,693.
 - c. Operating revenue and support for the month of September totaled \$407,612.
 - d. September operating expense totaled \$430,416.
 - e. Distribution for the month of September totaled 1,058,282 pounds.
 - f. Net operating fund deficit for the first three months of the fiscal year was (\$127,702).
 - g. Higher individual contributions and business support, as well as the \$138,000 truck grant received in September, accounted for the majority of the budget and year-over-year favorable variance.



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h. Fiscal year-to-date operating expenses totaled \$1,153,199.

i. Voted that they received the audit and was reviewed and accepted by the Finance Committee;
Motion: M. Sandlin 2nd: R. Englund; Motion passed.

E. Public Relations & Development Committee (K. DeGraff)

i. Fund Development

a. Recent past events: Great American Milk Drive wrapped up received 11,694 gallons for Sioux Falls Food Pantry and surrounding areas; Coborn's Fall Gala in Mitchell, SD raised approximately \$3,600.

b. Current events: Grand Falls Casino Backpack Fundraiser, Brookings Engraving selling Coach Stiegelmeier t-shirts for \$20, Sportsman Against Hunger flyers going out around state, First Bank and Trust decided to continue campaign throughout the year.

c. Upcoming events: Might be asking for some help from Board members for sponsors with Empty Bowls, BoyScout Food Drive SF-Oct. 28th, 2017, Turkey Drive Giveaway, Saturday, November 18th, 2017, Comfort Inn RC-Shopping and Spa, November 16th, 2017, SF Jaycees-Haunted House-for 3 cans donated you will get \$3.00 off entry ticket.

d. Grants/Funding gifts and requests: Avera Health \$25,000, The Ransom Church \$20,000, Hillcrest Church \$8,100.

e. Grant applications: Wells Fargo, RC Block Grant, SDCF, and SFACF.

f. Working on Donor Recognition.

F. Organizational Update:

i. Chad Olson resigned and his last day was October 17th, 2017.

ii. Board change- Tyler sharp has resigned.

Moved for adjournment at 10:00 am CDT *M) S. Erpenbach; S) M. Sandlin; Approved Unanimously*

Next Meeting: Conference Call on November 21st, 2017

Respectfully Submitted, Cindy Czerny, Executive Assistant