



Feeding South Dakota
Board of Directors Meeting Minutes
Tuesday, August 16th, 2016
Conference call

Present: P. Mahon; M. Sandlin; L. Jarding; J. Hinrichs; R. Craddock; R. Aguilar;; R. Englund; S. Erpenbach; B. Bonhorst; B. Bird; T. Worsley; R. Thompson; E. Beck; C. Halverson; M. Gassen **Absent:** D. Birath; T. Sharp; J. Schmitz Jensen
Guests: Sue Willard; Kerri DeGraff; Emilie Goben; Chad Olson

The meeting was called to order by 9:00 am CDT
Invocation said by Matt Gassen

I. Consent Action Items

A. July 19th, 2016 Minutes and August 16th, 2016 Agenda *M) C. Halverson; S) R. Aguilar; Approved Unanimously*

II. New Business

A. Board Chair Report (M. Sandlin)

- i. 2015-2016 Strategic Goals
 - a. The number of underserved counties is 19
 - b. Increase the percentage of foods to encourage, in July it was 56%, and trailing 12 months is 64%
 - c. Distribution in July was 780,000 pounds which was less than last year due to our partner Agency NAHA. This also affected our foods to encourage number

B. Governance Committee Report (C. Halverson)

- i. Board Self-Assessment – Please take survey and results will be tallied and presented at face to face meeting.
- ii. Strategic Plan Update: Margaret is working with staff on mission, vision and values and will be presenting results at the face to face meeting.

C. Programs Committee (R. Aguilar)

- i. Committee is looking forward to have a face to face committee meeting in September meeting.
- ii. Feeding America has been outputting a lot of reports that Chad would like to share at the upcoming meetings.

D. Finance Committee (R. Thompson)

- i. The Finance Committee made the decision to liquidate the organization's holdings in mutual funds, bonds, and international CD's due to the forecasted cash-on-hand position for the next few months. The Committee has discussed the need to more closely track expenses against budget going forward.

E. Public Relations & Development Committee (K. DeGraff)

- i. Fund Development
 - a. New website has been launched: feedingsouthdakota.org
 - b. Submitted the John T. Vucurevich Foundation Grant request for the Rapid City Backpack Program
 - c. RFP for direct mail providers completed. Direct mail provides \$800K annually, or 20 percent of budget. Goal is to identify a vender that Feeding South Dakota could work with for three years. Will present recommendation to the board in October.
 - d. Received South Dakota Cattlemen's Association/Foundation contribution for \$212,000 from Prime Time Gala
 - e. Received grant from Walmart for \$160,000 for truck in Sioux Falls
 - f. Sioux Empire United Way Blackout period starts August 1st and goes through October 30th



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- g. Discussed Billion Auto fundraising opportunity
- F. Organizational Update** (M. Gassen)
 - i. Staff Updates- Open Pantry Associate position

Moved for adjournment at 10:02 am CDT *M) S. Erpenbach; S) R. Aguilar; Approved Unanimously*
Next Meeting: Face to Face Meeting September 18th and 19th in Sioux Falls.
Respectfully Submitted, Emilie Goben, Executive Assistant
Approved by Lesa Jarding